

Zurich investment foundation

Equity US

Long-term capital growth combined with risk diversification

Equities are an important factor for a successful investment. Due to their potential to generate capital gains, equities are a high contributor to attractive portfolio returns. The chance to achieve higher returns is associated with higher risks.

Your advantages at a glance

- **Module for flexibly implementing the investment strategy of a pension plan**
 - **Broadly diversified and transparent investments**
 - **Independent investment management process, which meets the highest compliance requirements**
 - **Attractive terms**
-

Investment universe

The US equities portfolio invests preferably in equities of first-class US companies with a local and international field of activity, which may benefit from current market developments to an above-average extent.

Investment process

The asset pool is managed by two investment companies, Cohen & Steers and Fisher Investments. This offers a unique combination of two complementary investment approaches which are particularly adapted to the current environment characterized by a high volatility and low yields.

Cohen & Steers follows a bottom-up approach focused on large capitalized companies with strong dividend growth and sustainable cash flow that should deliver superior capital appreciation and income with low volatility. A dividend discount model and proprietary fundamental research are the basis for constructing the portfolio.

Fisher Investments identifies and exploits opportunities in the US Equity markets thanks to a macroeconomic top-down approach. The strategy attempts to exploit the structure of US markets and capitalize on sector, industry, and style cycle momentum. The security selection is then based on a detailed analysis of each company.

Manager

Cohen & Steers Capital Management

Cohen & Steers, founded in 1986 by Martin Cohen and Robert Steers, manages strategies that offer high-quality income-oriented equity portfolios. Building on its expertise in real estate securities investments, Cohen & Steers offers also utilities and preferred strategies portfolios. The company manages more than USD 41bn.

Fisher Investments

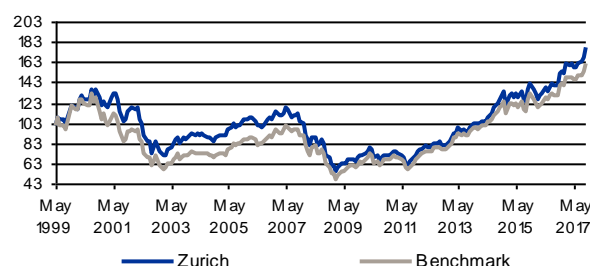
Fisher Investments, founded in 1979 by Ken Fisher and headquartered in Woodside (California) is an independent asset management firm, 100% Fisher-family and employee-owned. The company manages more than USD 44 bn, mainly in equities and offers asset management solutions to both institutional and private clients.

Equity US

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As of 31.10.2017

Performance (gross of fees, indexed)



Key characteristics

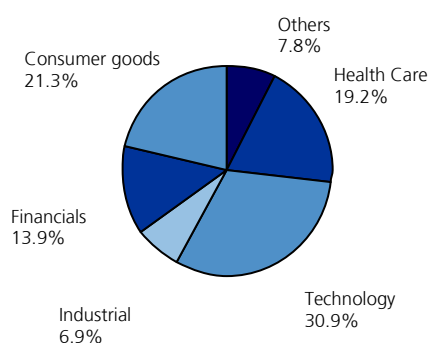
| | |
|-------------------|------------------------|
| Manager | Cohen & Steers, Fisher |
| ISIN | CH0007226936 |
| Bloomberg Ticker | ZAKTUSA SW |
| Benchmark | MSCI USA (NDDUUS) |
| First issue | 05.1999 |
| Financial year | 1.1. - 31.12. |
| Currency | CHF |
| Risk currency | USD |
| AuM (in mio.) | 1,051.00 |
| Net asset value | 1,470.99 |
| Management Fee | 0.80% |
| TER (KGAST) | 0.81% |
| Spread | 0.10% |
| Issue/Redemption | Daily |
| Number of issuers | 93 |
| Off-BM positions | 1.05% |

For further information please visit: www.zurichinvest.ch

Currency exposure (in %)

| | Zurich |
|-----|--------|
| USD | 99.67 |
| CHF | 0.33 |
| | |
| | |
| | |

Sectors (in %)



Performance (net of fees in %, in CHF)

| | Zurich | Benchmark |
|----------------------|--------|-----------|
| 1 month | 5.66 | 5.34 |
| 3 month | 9.01 | 8.03 |
| Current year | 14.89 | 14.23 |
| 1 year p.a. | 25.54 | 23.76 |
| 5 years p.a. | 16.03 | 15.97 |
| 10 years p.a. | 3.85 | 5.27 |
| Since inception p.a. | 2.32 | 2.61 |

Volatility (in %)

| | Zurich | Benchmark |
|----------------------|--------|-----------|
| 1 year p.a. | 10.62 | 9.54 |
| 5 years p.a. | 12.65 | 11.96 |
| 10 years p.a. | 15.88 | 16.06 |
| Since inception p.a. | 16.21 | 16.88 |

Risk figures since inception

| | Zurich | Benchmark |
|-----------------------|--------|-----------|
| Sharpe Ratio | 0.09 | 0.10 |
| Beta | 0.94 | 1.00 |
| Tracking Error p.a. | 3.61 | - |
| Information Ratio | -0.08 | - |
| Jensen's Alpha (in %) | -0.18 | - |
| Max. Drawdown (in %) | 164.90 | 178.67 |
| Recovery Period* | 96 | 93 |

*) in months

Largest positions (in %)

| | Zurich |
|--------------------|--------|
| Alphabet Inc | 4.55 |
| Apple Inc | 3.73 |
| Microsoft Corp | 3.43 |
| Home Depot Inc/The | 3.34 |
| Johnson & Johnson | 3.03 |

Risk figures for other time periods

| | 1 year p.a. | 5 years p.a. | 10 years p.a. | Since inception p.a. |
|------------------------|-------------|--------------|---------------|----------------------|
| Sharpe Ratio | 2.47 | 1.30 | 0.23 | 0.09 |
| Beta | 1.10 | 1.05 | 0.98 | 0.94 |
| Tracking Error p.a. | 1.72 | 1.60 | 2.31 | 3.61 |
| Tracking Error Ex Ante | 2.39 | - | - | - |
| Information Ratio | 1.04 | 0.04 | -0.61 | -0.08 |
| Jensen's Alpha (in %) | -0.76 | -0.76 | -1.31 | -0.18 |

Overview performance (net of fees in %)

| | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct | Nov | Dec | YTD |
|------|--------|-------|-------|-------|-------|--------|-------|-------|-------|--------|-------|--------|--------|
| 2017 | -1.28 | 6.01 | -0.36 | 0.20 | -2.09 | 0.34 | 2.67 | 0.42 | 2.74 | 5.66 | | | 14.89 |
| 2016 | -3.79 | -3.69 | 2.72 | 0.65 | 5.17 | -2.92 | 3.13 | 2.14 | -1.26 | 0.15 | 7.58 | 1.57 | 11.34 |
| 2015 | -10.53 | 9.03 | 1.01 | -3.31 | 2.50 | -2.69 | 4.55 | -5.89 | -2.00 | 9.53 | 4.98 | -3.68 | 1.49 |
| 2014 | -1.38 | 1.63 | 1.23 | -0.07 | 4.42 | 1.28 | 1.32 | 5.49 | 2.90 | 2.88 | 3.06 | 3.33 | 29.20 |
| 2013 | 4.84 | 3.51 | 4.56 | 0.28 | 5.81 | -3.20 | 2.68 | -3.20 | -0.23 | 4.20 | 3.56 | 1.30 | 26.33 |
| 2012 | 2.57 | 2.28 | 2.78 | -0.83 | -0.43 | 1.12 | 4.43 | 0.00 | 1.03 | -3.49 | 0.03 | -0.78 | 8.80 |
| 2011 | 2.96 | 2.61 | -1.59 | -1.94 | -2.82 | -2.73 | -8.18 | -2.81 | 4.61 | 5.89 | 4.10 | 3.88 | 3.02 |
| 2010 | -1.81 | 4.21 | 3.05 | 2.76 | -1.00 | -11.96 | 3.43 | -7.70 | 4.36 | 3.89 | 1.29 | -0.60 | -1.59 |
| 2009 | 1.35 | -9.89 | 4.76 | 7.28 | -0.09 | 1.62 | 4.31 | 1.13 | 0.91 | -3.30 | 3.89 | 5.10 | 17.14 |
| 2008 | -10.33 | -6.14 | -5.03 | 8.85 | 0.76 | -11.00 | 2.46 | 6.10 | -4.67 | -13.98 | -4.44 | -11.11 | -40.92 |
| 2007 | 4.18 | -4.22 | -0.33 | 2.90 | 4.36 | -1.05 | -6.70 | 1.64 | -0.16 | 1.32 | -7.63 | -2.40 | -8.60 |

¹ TER according to KGAST: The figure corresponds to the Total Expense Ratio (TER) from the last year and is no guarantee for a similar TER in the future.

² Spread: Settlement with an additional subscription or redemption charge (protection of the fund performance)

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