

## **Zurich investment foundation**

# **Private Equity II**

Innovative and customized solution for Swiss pension funds

Private Equity offers attractive returns through investment in non-listed companies and enlarges the diversification of the investment portfolio.

# Your advantages at a glance

- Enables Swiss pension funds to expand their equity investment universe to unlisted companies, as well as to benefit from attractive risk premiums
- Provides access to a well-diversified Private Equity exposure with minimal administrative effort
- Innovative, transparent and costefficient fee structure based on NAV and not on capital committed, designed to limit the fee burden, especially at the inception of the program
- Experienced, successful, independent and private-equity-focused investment manager with experience
- Independent selection and monitoring of the investment manager by Zurich Invest Ltd
- Exclusively designed and structured by and for Swiss institutions, considering regulatory, legal and tax aspects

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#### **Investment universe**

The Zurich investment foundation Private Equity II invests in a broad range of Private Equity Funds worldwide. The investment guidelines have been tailored to allow a high level of diversification with regard to the first capital allocation (spanning 3 vintage years), investment strategy (covering Buyout, Venture Capital, Distressed, Co-Investments and Secondary Investments) and managers.

#### **Investment process**

Hamilton Lane follows a disciplined and well-structured investment process which is proven by the excellent track record. Clients benefit from a large and competent team as well as comprehensive resources.

	Phase 1
	Fund Offerings
Criteria Evaluated	Investment strategy Team Terms Conflicts
Process	■Evaluation of the PPM
	Consistency: Every PPM is captured, screened and reviewed by the IC

Phase 2
Manager Meetings
•Investment Strategy •Team •Track record •Value creation analysis
Meeting with the General Partner     Initial reference calls
PPMs are not enough. To know the market, you must meet the market

Phase 3	
Manager site visits	
■Investment strategy	
■Team / references	
<ul><li>Admin / technical support</li></ul>	
<ul><li>Compensation structure</li></ul>	
•Management	
•Track record / value creation check	
•Legal terms	
•Institutional investors etc.	
Analysis of questionnaire / site visit	
•In-depth reference calls	
Attribution of track record	
•Negotiation and legal documents	
Meet the full team and do so in their office	

Manager

Hamilton Lane

Founded in 1991, Hamilton Lane is headquartered in Philadelphia (US) and recognized as a global leader in Private Equity investing. The firm employs over 200 professionals globally to manage its more than USD 26 billion assets under management.

## **Private Equity II**

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#### As of 30.09.2017

### **Key characteristics**

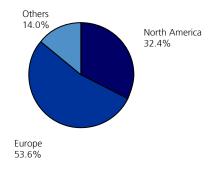
Manager	Hamilton Lane
ISIN	CH0254655365
Bloomberg Ticker	-
Benchmark	No benchmark
Currency	USD
Risk currency	Diverse
Net asset value	1,293.48
Management Fee	0.85%
Performance Fee	5.00%
Hurdle	7.50%
TER (KGAST)	6.58%
First Closing	01.01.2015

For further information please visit: www.zurichinvest.ch

#### **Currency exposure (in %)**

	in % of invested capital
EUR	36.08
USD	32.31
GBP	17.14
Others	14.47

## Regional allocation (in %)



### **Private Equity TVPI**



#### **Returns and ratios**

	30.09.17	30.06.17
Total Commitments <sup>3</sup>	282.21	282.21
Capital Contributed <sup>3</sup>	109.03	109.03
Capital Distributed <sup>3</sup>	11.42	11.42
Assets of the fund	116.23	111.27
TVPI <sup>1</sup>	1.17x	1.13x
DPI <sup>2</sup>	0.10x	0.10x
IRR since inception	12.72%	11.50%
Number of Partnerships	15	17
Annual volatility (in %)	8.43	8.83
Max. Drawdown (in %)	4.87	4.87
Recovery Period*	4	4

- \*) in months
- 1) TVPI: Total Value to Paid In
- 2) DPI: Distributed to Paid In
- 3) in mio. USD

## Sectors and regions

	Commited	Invested
	(in %)	(in %)
Sectors		
Buyout	64.03	42.94
Special Situations	35.97	57.06
Regions		
North America	59.35	32.41
Europe	26.88	53.56
Others	13.77	14.03

#### Capital commitment to funds

•	in % of total commitments
2015	40
2016	39
2017	22



1 TED according to VC ACT. The figure according to the Total European Datio (TED) from the last upper and is no guessate for a circular TED in the
<sup>1</sup> TER according to KGAST: The figure corresponds to the Total Expense Ratio (TER) from the last year and is no guarantee for a similar TER in the future.
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